

Stonecipher School of Business

2016-2017 Business Administration - Marketing Degree Plan

FIRST YEAR - FRESHMAN

<u>Fall Semester</u>	<u>Spring Semester</u>
BUS 1113 Foundations of Business	BIOL 1-14 * Life Science**
ENG 1113 * Freshman Composition I	ENG 1213 * Freshman Composition II
MATH 1513 * College Algebra	PS 1113 * United States Government
MIS 1903 * Computer Business Applications	---3 * Humanities-Western Civilization**
UNIV 1001 * Freshman Seminar	---3 * Humanities-Cultural/Human Diversity**
1-14 * Physical Science**	
17 TOTAL HOURS	16 TOTAL HOURS

SECOND YEAR - SOPHOMORE

<u>Fall Semester</u>	<u>Spring Semester</u>
ACCT 2103 Financial Accounting	ACCT 2203 Managerial Accounting
BSEC 2603 Business & Economic Statistics	ECON 2013 Principles of Microeconomics
COMM 2253 * Communication in the Workplace	KIN 2212 * Wellness OR Nutrition FCS 1513
ECON 2003 * Principles of Macroeconomics	---3 * Humanities & Social Sciences**
HIST 24-3 * United States History Survey**	---3 Elective (3 hours)***
15 TOTAL HOURS	14 or 15 TOTAL HOURS

THIRD YEAR - JUNIOR

<u>Fall Semester</u>	<u>Spring Semester</u>
BUCOM 3133 Business Communication & Report Writing	MGMT 3063 Production/Operations Management
BUSLW 3213 The Legal Environment of Business	MIS 3433 Management Information Systems
FIN 3113 Financial Management	MKTG 3353 Retailing and eBusiness Mgmt (S)
MGMT 3013 Principles of Management	MKTG 3423 Integrated Marketing Comms (S)
MKTG 3313 Principles of Marketing	---3 Choose from COMM 3243, MCOM 3343, MCOM 3843, MCOM 3893, MCOM 4813, upper-level Business Adm courses or upper-level Acct courses (ORGL courses do not count as Business Adm electives)
15 TOTAL HOURS	15 TOTAL HOURS

FOURTH YEAR - SENIOR

<u>Fall Semester</u>	<u>Spring Semester</u>
BUS 4103 Global Business	BUS 4303 Business Strategy & Policy
BUS 4213 Business Ethics	MKTG 4623 Marketing Analytics and Strategy (S)
MKTG 3813 Professional Selling (F)	---8 Electives (8 Hours)***
MKTG 4413 Marketing Research (F)	---3 Choose from COMM 3243, MCOM 3343, MCOM 3843, MCOM 3893, MCOM 4813, upper-level Business Adm courses or upper-level Acct courses (ORGL courses do not count as Business Adm electives)
---3 Choose from COMM 3243, MCOM 3343, MCOM 3843, MCOM 3893, MCOM 4813, upper-level Business Adm courses or upper-level Acct courses (ORGL courses do not count as Business Adm electives)	
15 TOTAL HOURS	17 TOTAL HOURS

TOTAL DEGREE PLAN HOURS 124

*Denotes General Education Requirement **See current catalog "General Education Requirements" for selection ***Minor (not required)/Electives (11 hours)
 (F) Course normally taught in the fall semester only; (S) Course normally taught in the spring semester only